

■ **TFC-Technic and Flight Consulting.**

This 25-year-old family owned business, located near Düsseldorf, builds all types of custom-made cabin-trainers. It also runs three training schools in Essen, Munich and Düsseldorf. Two highpoints regarding TFC are worth noting: it is the first provider of the A380 CEET trainer. Airbus's training facility in Toulouse operates one CEET as does Emirates, which has ordered numerous A380s. The third CEET will go to Lufthansa.

TFC has developed a virtual slide for CEET trainers, which is in use at the Lufthansa Flight Training center in Frankfurt. A 3-D video presentation can be seen on a screen located six feet away from each CEET door. The video presentation, which is activated after students properly trigger the slide, shows the deployment of an escape slide in various conditions, such as ground or water ditching or during a fire.

Like its competitors, TFC has found a home for its products in the Middle East and Asia-Pacific: "[These] markets are growing rapidly and customers require solutions of the highest quality and technical specification," said Renate Plath, manager of marketing and sales for TFC-Technic and Flight Consulting. "Because we are a supplier of high quality products and have pilot training schools, we have a head start when it comes to understanding the needs of our customers."

Customers include: Air France, KLM, Etihad Airways, Emirates and Lufthansa, which will soon receive its CEET trainer. The first A380 CEET trainer went to Airbus in Toulouse. [cat](#)